



THIS IS YOUR FIRST STEP TO

Earning Your PRM Designation



Professional Residential Manager™

The Professional's Choice

The Property Management Academy

*A Licensed Real Estate School for
Residential Property Managers*

Phone: (407) 339-TPMA (8762)

(866) 770-8762 (Toll Free)

www.TPMAcademy.com



Increase Your Earning
Potential NOW!

What is the Property Management Academy™?

The Property Management Academy™ is a real estate school licensed with the Florida Real Estate Commission.

We provide specialized training in “Residential Property Management.” Our instructors are “hands-on” seasoned property managers with considerable experience in both the management of property and a property management company.

Who should attend these courses?

Residential brokers who supervise property managers

Newly licensed agents who intend to be involved in residential property management

Residential agents who wish to learn more about property management

Real estate investors seeking information about property management

Seasoned property managers desiring to continue their education, increase their income and decrease their liability

Whether you are a brand new or seasoned professional, The Property Management Academy™ provides introductory through advanced level courses beneficial to all.

Our Mission

The Property Management Academy's™ mission is to provide its students the highest possible quality property management instruction through state approved guidelines and board certified instructors. Our instructors' commitment to excellence, dedication, and continuous education offers students and organizations the highest quality instruction available in the state of Florida.

Objectives

- △ Educate students about property management principles
- △ Increase our students' portfolios
- △ Provide students with the latest information/guidelines in the state of Florida
- △ Provide students the leadership tools to expand their business
- △ Provide innovative solutions for business growth
- △ Help our students protect their properties by offering practical management strategies



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FARPM, Inc. Announces Property Management Designations

FARPM, Inc. is excited to announce two new property management designations as educational member benefit opportunities. These new designations are:



Professional Residential Manager™ AND Property Management Expert™

To attain these new designations FARPM, Inc. has contracted with The Property Management Academy™ (a licensed real estate school) to provide the training courses necessary to elevate FARPM, Inc. members to these two new prestigious levels of recognition.

The PRM™ - Professional Residential Manager™ is the first level designation available, followed by the PME™ - Property Management Expert™ which is the highest individual designation to be offered by FARPM, Inc.

The following Q&A will outline how you can achieve these prestigious property management designations:

Question: How can I obtain the PRM™ Designation from FARPM, Inc.?

Answer: You must complete the following four (4) courses and be a member of FARPM, Inc. in good standing:

PMA-101	From Listing to Leasing	8 Hrs CE
PMA-102	Solving Problems During Tenancy	8 Hrs CE
PMA-103	When Tenancy Ends – Liability Begins	8 Hrs CE
PMA-104	Property Management Ethics	4 Hrs

Upon completion of the above classes submit your application and application fee (\$150) to FARPM, Inc. for confirmation.

Question: Where can I take these classes?

Answer: The Property Management Academy has approximately 50 classes scheduled at over 20 locations within Florida. For a detailed list of class locations call 407-339-TPMA (8762) or call FARPM, Inc. at 1-800-453-6334.

Question: Are the classes expensive?

Answer: No. Courses 101, 102 and 103 each include a 150+ page color illustrated text book, a CD (a \$50 Value) of all forms in each course, and CE credits. Regular course tuition is \$295.

Question: How can I obtain the PME™ Designation from FARPM, Inc.?

Answer: To attain the PME™ Designation you would:

1. First attain the PRM™ Designation
2. Be a FARPM, Inc. member in good standing
3. Demonstrate at least 3 years experience in property management
4. Complete eight (8) half day advanced classes (200 level and above courses)

Question: What's the difference between the PRM™ and PME™ and which designation suits me best?

Answer: PRM™ - The PRM™ Designation training takes a property manager from the day they list a new property to lease and/or manage, through its tenancy and through out the ending tenancy, until they no longer manage the property. The PRM™ Designation training is designed for the front line property manager and is chocked full of valuable information providing forms and knowledge in the practice of residential property management.

PME™ - The PME™ Designation provides higher level training including office management, systems, marketing, fair housing, employment tips, maximizing income, and acquiring management accounts, just to name a few of the available courses. The PME™ Designation is ideal for the office manager, company owner or any property manager desiring to aspire to upper management.

Question: Are my PRM™ and PME™ Designations good outside the State of Florida?

Answer: Yes. FARPM, Inc. has filed these designations with the United States Patent and Trademark Office to ensure your designations will be valid in all 50 States.

**Continuing
Education (CE)
Credits**

Register TODAY!

www.TPMAcademy.com

To register via Fax, please check (✓) the course(s) you would like to take, complete the form below and fax this page to: (407) 262-8397.

2008 Course Schedule

Course 103

When Tenancy Ends - Liability Begins

- | | | |
|--------------------------|----------------|----------------|
| <input type="checkbox"/> | Cape Coral | Tues. Feb. 5 |
| <input type="checkbox"/> | Daytona | Fri. March 28 |
| <input type="checkbox"/> | Ft. Myers | Fri. Feb. 8 |
| <input type="checkbox"/> | Jacksonville | Fri. March 14 |
| <input type="checkbox"/> | Melbourne | Wed. March 19 |
| <input type="checkbox"/> | Pasco | Wed. Feb. 13 |
| <input type="checkbox"/> | Pensacola | Thurs. March 6 |
| <input type="checkbox"/> | Port St. Lucie | Wed. Feb. 27 |
| <input type="checkbox"/> | Tallahassee | Wed. March 21 |

Course 102

Solving Problems During Tenancy

- | | | |
|--------------------------|----------------|----------------|
| <input type="checkbox"/> | Cape Coral | Wed. March 12 |
| <input type="checkbox"/> | Daytona | Tues. April 22 |
| <input type="checkbox"/> | Ft. Myers | Fri. April 4 |
| <input type="checkbox"/> | Jacksonville | TBA |
| <input type="checkbox"/> | Melbourne | Tues. April 15 |
| <input type="checkbox"/> | Pasco | Wed. April 16 |
| <input type="checkbox"/> | Pensacola | Tues. April 8 |
| <input type="checkbox"/> | Port St. Lucie | Wed. March 26 |
| <input type="checkbox"/> | Tallahassee | Fri. April 25 |

Course 101

From Listing to Leasing

- | | | |
|--------------------------|----------------|----------------|
| <input type="checkbox"/> | Cape Coral | Tues. April 22 |
| <input type="checkbox"/> | Daytona | Tues. June 24 |
| <input type="checkbox"/> | Ft. Myers | Fri. June 6 |
| <input type="checkbox"/> | Jacksonville | TBA |
| <input type="checkbox"/> | Melbourne | Wed. June 18 |
| <input type="checkbox"/> | Pasco | Wed. June 18 |
| <input type="checkbox"/> | Pensacola | Thur. June 12 |
| <input type="checkbox"/> | Port St. Lucie | Wed. April 30 |
| <input type="checkbox"/> | Tallahassee | Fri. June 20 |

1 **Yes!** Please register me for the course(s) indicated above.

PROGRAM SCHEDULE

Check-in: 7:30 am
Program: 8:00 am - 5:00 pm

PROGRAM COST

Course Tuition: \$295

CONTINUING EDUCATION CREDITS

8 CE per course

2 ATTENDEE INFORMATION

Name _____
 Title _____
 Company _____
 Address _____

 City _____ State _____ Zip _____
 Phone _____ Fax _____
 Email _____
 RE License# _____

3 METHOD OF PAYMENT

Credit Card:



Please check one:

VISA MasterCard Discover American Express

Card Number: _____

Expiration Date: _____ Amount to Charge: _____

Name as it appears on card: _____

Billing Address: _____

City: _____ State: _____ Zip: _____

Signature: _____

- OR -

Check:



I have enclosed a check for: \$ _____

Please make check payable to: **Property Management Academy**

Mail to: **Property Management Academy**
659 Maitland Avenue
Altamonte Springs, FL 32701

- OR -

Fax to: **(407) 262-8397**